Thank you for your interest in applying for a not-for-profit loan from TruFund Financial Services, Inc. (TruFund Financial). In order for us to give full consideration to your loan request, please submit the following:

**General**
1. Completed and signed TruFund Financial Application for Not-for-Profit Loan.
2. $250 loan application fee (check made out to “TruFund Financial Services, Inc.”).

**Organizational Information**
2. Narrative description of organizational background, history and primary programs/projects.
3. Organizational chart outlining any subsidiary, parent or affiliate relationships.
4. List of management team with job descriptions and resumes of key members.
5. List of Board of Directors (including professional affiliations and committee assignments).
6. List of current contracts, grants and sponsorships.
7. Name and contact information for at least two references at major funding sources.
8. Name and contact information for at least two references at banks/other lenders.

**Financial Information**
1. Audited consolidated financial statements for prior three years with copies of the management letters associated with each audit.
2. Interim income statement and balance sheet reflecting the most recent quarter end.
3. Board-approved (or draft) budget for current fiscal year. If your organization is in the final quarter of its fiscal year, provide the board-approved (or draft) budget for the upcoming fiscal year.
4. Copies of organization’s bank account statements for prior three months.

**Other Information**
1. Copy of current lease.
2. Loan agreements or promissory notes for all existing debt.
3. Insurance Certificates (Worker’s Compensation and Employer’s Liability, Disability, and Commercial General Liability)

If your loan request is related to a facility project (e.g., acquisition, construction), please provide the following:
1. Project prospectus, if available. If not, narrative description of the project.
2. Contact information, background summary and business references for all members of the development team and description of roles in the project.
3. Detailed statement of sources and uses of project financing.
4. Copies of agreements or commitments from all project funding sources.
5. Detailed project pro-forma financials for proposed term of loan.
6. Copy of purchase agreement, option agreement or lease (as applicable).
7. Copy of Phase I environmental assessment report (if available).
8. Copy of most recent property appraisal (if available).

It is customary for TruFund Financial staff to request additional information during the loan review process. Commonly-requested materials include but are not limited to: copies of government contracts and grants to be funded; audited financial statements for affiliate entities; monthly financial statements; accounts receivable and accounts payable aging reports; financial projections; recent organization credit card and loan/line of credit statements; personal financial statements from prospective guarantors.

Please send materials to: Small Business Loan Fund Manager
TruFund Financial Services, Inc. Alabama
505 N 20th Street, Suite 1525
Birmingham, AL 35203

Materials may also be sent by email to alabama@TruFund.org. The Application will be reviewed once the application fee has been processed.

If you have any questions or need assistance with completing the forms or compiling the materials, please contact us at (205) 715-2710. We look forward to working with you.
Section 1: Organization Information

Organization Legal Name: ____________________________ D/B/A Name (if applicable): ____________________________
Organization Street Address: ____________________________
City: ______________ State: __________ Zip: ______________ Neighborhood: ____________________________
Organization Website: ____________________________

Executive Director Name: ____________________________ # of Years as Executive Director: __________
Executive Director Phone #: ____________________________ Fax: ____________________________ Email: ____________________________
Contact Person Name (if other than Executive Director): ____________________________ Title: ____________________________
Contact Person Phone #: ____________________________ Fax: ____________________________ Email: ____________________________
Date Organization Founded: __________ Legal Entity: □ 501(c)(3) □ Other □ Tax ID/EIN #: ____________________________
Number of staff employed by the Organization: Full-Time: ______ Part-Time: ______ Independent Contractors: ______

How did you hear about TruFund Financial (i.e., newspaper, friend)? ____________________________

If you were referred by another organization, which organization? ____________________________

What was the Organization’s annual operating budget for the prior year? $ __________
What was the Organization’s change in net assets (net income/loss) for the prior year? $ __________

Does the Organization currently have any loans or lines of credit from a bank? □ Yes □ No
If yes, has the Organization approached the bank(s) for this financing request? □ Yes □ No Outcome: ____________________________

Section 2: Mission, Programs and Governance (Please attach additional detail if necessary)

Sector: □ Human Services □ Arts/Culture □ Other: ____________________________

If Human Services, main program area(s): □ Workforce Development □ Youth Development □ Childcare □ Senior Care
□ Developmental Disabilities □ Homeless Services □ Housing □ Other: ____________________________

If Arts/Culture, main program area(s): □ Performing Arts (music, dance, theater) □ Visual Arts □ Promoters of the Arts
□ Museum □ Civic Organization/School Studios □ Rehearsal Spaces □ Other: ____________________________

Mission Statement: ________________________________________________________________

Please briefly describe the Organization’s governance structure (e.g., Board of Directors, relevant subcommittees, advisory board, etc.):

______________________________________________________________

Total number of clients served by the Organization in the last fiscal year (attach additional detail if necessary): __________

Does your organization serve a low income population? □ Yes □ No
Section 3: Loan Request *(Estimated amounts are acceptable. Please attach additional detail if necessary)*

Total Amount Requested: $ ____________
Requested Loan Term (6-60 months): ____________ months

<table>
<thead>
<tr>
<th>USES OF LOAN PROCEEDS</th>
<th>AMOUNT REQUESTED</th>
</tr>
</thead>
<tbody>
<tr>
<td>□ Purchase/develop real estate</td>
<td>$ ______________</td>
</tr>
<tr>
<td>□ Perform leasehold improvements/renovation</td>
<td>$ ______________</td>
</tr>
<tr>
<td>□ Working capital</td>
<td>$ ______________</td>
</tr>
<tr>
<td>□ Debt refinance</td>
<td>$ ______________</td>
</tr>
<tr>
<td>□ Other: __________________________</td>
<td>$ ______________</td>
</tr>
</tbody>
</table>

If the loan is to purchase/develop real estate:
Does the Organization have a purchase agreement?  □ Yes  □ No
Does the Organization have a property appraisal?  □ Yes  □ No

If the loan is to refinance debt, who is the lender? ________________ (Please provide details in Section 4)

Please elaborate on why the organization needs a loan:

How do you intend to generate funds necessary to repay the loan?:  □ Specific grant  □ Specific contract  □ Capital campaign
□ Sale of an asset  □ Cash from operations
□ Other: __________________________

Is there a guarantor available for the loan (e.g. Board Member(s), other corporate entity):  □ Yes  □ No  □ Unsure

Has your Board of Directors authorized this Application?:  □ Yes  □ No

Jobs Created: Projected New Employees in the Next 12 Months if Financing is Received:  Full-Time: _______ Part-Time: _______ Contractors: _______

Jobs Retained: Projected Employees Retained if Financing is Received (list only the number of jobs that would be eliminated if financing is not received):  Full-Time: _______ Part-Time: _______ Contractors: _______

Section 4: Banking Information & Debt Schedule

DEPOSITORY ACCOUNTS *(attach additional sheets for further detail if necessary.)*

<table>
<thead>
<tr>
<th>Bank Name</th>
<th>Account Number</th>
<th>Average Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>________________________________</td>
<td>______________</td>
<td>$ ______________</td>
</tr>
<tr>
<td>________________________________</td>
<td>______________</td>
<td>$ ______________</td>
</tr>
</tbody>
</table>

EXISTING DEBT

Please supply the following information for all term loans, lines of credit, mortgages, credit cards, equipment leases, etc.
Attach additional sheets with further detail if necessary.

<table>
<thead>
<tr>
<th>Name of Creditor</th>
<th>Loan #</th>
<th>Type (e.g. loan, line of credit, credit card)</th>
<th>Date Opened</th>
<th>Original Amount</th>
<th>Present Balance</th>
<th>Interest Rate</th>
<th>Maturity Date</th>
<th>Monthly Payment</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$</td>
<td>$</td>
<td>%</td>
<td></td>
<td>$</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$</td>
<td>$</td>
<td>%</td>
<td></td>
<td>$</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$</td>
<td>$</td>
<td>%</td>
<td></td>
<td>$</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$</td>
<td>$</td>
<td>%</td>
<td></td>
<td>$</td>
</tr>
</tbody>
</table>

Do any of the loans listed above have prohibitions or limitations on additional debt?  □ Yes  □ No  □ Unsure
Section 5: Financial/Legal History
(Please attach an explanation for any question answered “Yes”)

Has the Organization or any of its affiliates or related entities ever filed for bankruptcy?  □ Yes  □ No
If yes, Type & Date Filed: ______________________

Is the Organization or any of its affiliates or related entities involved in any pending lawsuits? □ Yes  □ No

Has the Organization or any of its affiliates or related entities ever defaulted on any loans?  □ Yes  □ No

Section 6: Authorization and Certification

I authorize TruFund Financial Services, Inc. (TruFund Financial) and/or its agents to make any investigation of credit or related information either directly or through any agency, lender, governmental entity or other third-party which has credit or related information. I agree that this application and any attachments shall remain TruFund Financial’s property whether or not the loan is granted. I hereby certify that all information contained in this document and any attachments is true and correct to the best of my knowledge. Should it come to my attention that any information is inaccurate I will immediately notify TruFund Financial and provide the correct information. In addition, it is understood that neither TruFund Financial nor its agents will directly benefit from this relationship. TruFund Financial does not warrant or guarantee in any manner that its assistance will result in organizational success. I specifically waive and release any claims now or in the future regarding the assistance provided by TruFund Financial and/or its agents.

Executive Director Signature  Date